

Hot Springs, Ark. Aug 6, 1906

Dear Professor Binns,

Father is just about to conclude a deal with parties in Carbon, Indiana, whereby I will secure the sort of position I want.

In case this goes through I could not attend to the Omaha matter. I thank you for your kindness however.

There is many a slip in these things tho and I mean to hold on here till the other is certain. I desire to put there people out in no way that I can help and if you know any young fellow who wants experience for the wage of \$60 per month and the chance I had here, a small one it is tho, I would be glad to hear of him. Please write to me rather than to them as they owe me quite a little sum at present and I am somewhat uncertain as to how they may act and I may need to hold back the glaze formulae as a whip.

I think this may survive til cold weather. They declare it will be continued indefinitely but they still hang to the lies they started with and I don't believe it will be a permanent thing. This however is confidential and any student you may have who is in the art course can get a great deal in the line of practice tho hardly anything else. So it looks to me.

I have developed a very good line of matts for them, about 30 different shades and colors. They are 06 matts. The biscuit is very dense at 04 and loses shape at 02. It took me 9 kilns, that is 9 firings to get out goods that such firms as Burley and Co. of Chicago declare as superior to Grueby. I'll send you my formulae if you like.

Yours very truly,

Paul E. Cox

Box 545