

St. Joseph Mich. July 2 1908

Professor Chas. F. Binns

Alfred

Dear Sir,

Your letter regarding the Astoria, Oregon proposition came here via Indianapolis.

I have already accepted the work at Bloomingdale and of course would not back out since they now depend on me.

Furthermore I think I am not competent to undertake a whiteware proposition, that is to take the head of it because I have no experience in routine, knowledge of wage scale, etc. that are essential to commercial success.

If I might venture to suggest, I would like you to offer this to Turnbull as I think him more experienced of course and where he is he is simply a foreman.

I would undertake whiteware work as an assistant, but I think you will agree that there are too many details to whiteware for me to succeed in a new plant as the head of it. I would not make the goods in the cheapest (?) way I think. Thank you.

Yours very truly

Paul E. Cox