[transcribed on 2020-03-25 by Laura Habecker]

42 Sterling Road Waltham, Mass. July –2-1921.

Prof. C. F. Binns. Alfred, N.Y.

Dear Friend,-

There must be some one who has an opening for one of your graduates who has had experience in actual production work. If you know of such an opening, perhaps you can aid me in finding a location and help the other fellow to fill his wants.

As I write this I am fully aware that general conditions are rather poor and that very few positions are vacant. Yet I feel certain that there is still a chance for anyone that wants to work to find a place in which to work.

The grinding wheel industry has been hit very hard by present conditions and there are strong indications that it will

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be sometime before it returns to normal. at least the smaller concerns will have a hard time to get on their feet again.

My position here at Waltham can only last until I obtain something else, not over two months at the longest. Of course you must realize that I am making strong efforts to find a location. The company has made strong efforts to keep [a] thin force going but a recent cut in prices which was forced upon them, made it necessary to cut all expenses down to a minimum. Consequently as the ceramic side of this production was quite well standardized and as no new investigation could be entertained at this time, I am among the unlucky ones. Mr. R. G. Williams, Supt. has very kindly offered to answer any questions regarding my work that any interested person may desire to ask. In fact he is writing to other concerns in an effort to locate me.

I shall be very grateful for any efforts

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or suggestions that you can make, to enable me to find a location.

I realize that at this time I can not make my selection but Mrs. Austin and I do get a little lonely for Western New York. Binder New York paid for my education and justly it ought to have some returns.

Mrs. Austin joins me in wishing you and Mrs. Binns the best of regards.

Yours truly, James L. Austin

P. S. We have just been enjoying Henry Hoyt Mooris pictures of Alfred in the "outlook". Tell "Del" that I never expected to see anything quite so natural as his "Muding up" J.L.A.