

42 Sterling Road
Waltham, Mass.
July - 2 - 1921.

Prof. C. F. Binns.

Alfred. N. Y.

Dear Friend:-

There must be some one who has an opening for one of your graduates who has had experience in actual production work. If you know of such an opening, perhaps you can aid me in finding a location and help the other fellow to fill his wants.

As I write this I am fully aware that general conditions are rather poor and that very few positions are vacant. Yet I feel certain that there is still a chance for anyone that wants to work to find a place in which to work.

The grinding wheel industry has been hit very hard by present conditions and there are strong indications that it will

be sometime before it returns to normal. At least the smaller concerns will have a hard time to get on their feet again.

My position here at Waltham can only last until I obtain something else, not over two months at the longest. Of course you must realize that I am making strong efforts to find a location. The company has made strong efforts to keep their force going but a recent cut in prices which was forced upon them, made it necessary to cut all expenses down to a minimum. Consequently, as the ceramic side of the production was quite well standardized and as no new investigations could be entertained at this time, I am among the unlucky ones. Mr. R. G. Williams, Sup't. has very kindly offered to answer any questions regarding my work that any interested persons may desire to ask. In fact he is writing to other concerns in an effort to locate me.

I shall be very grateful for any efforts

or suggestions that you can make. to enable me to find a location.

I realize that at this time I can not make my selection but Mrs Austin and I do get a little lonely for Western New York. Besides New York paid for my education and justly it ought to have some returns.

Mrs Austin joins me in wishing you and Mrs. Binn the best of regards.

your truly.

James L. Austin.

P.S. We have just been enjoying Henry Hoyt Moore's pictures of Alfred in the "Outlook". Tell "Del" that I never expected to see anything quite so natural as his "Mending up".

J. L. A.