

Shenango Pottery Company

MANUFACTURERS OF

— HIGH - GRADE —

SEMI-VITREOUS CHINA

— PLAIN AND DECORATED —

NEW CASTLE, PA.

Sept 21, 1907.

Prof. Chas F. Binns,

Dear Sir, -

I thank you for your good will and kind words.

I'm trying to finish the thesis I find that I have lost the thread of what has gone before so will have to ask you to send the first part of my paper.

There is a fireman here who fired for K. T. K. and for the Canonsburg pottery. He said that immense losses both ~~both~~ plants had from blistered ware ceased immediately on changing from the Tuscan to the refined boric acid. This is along the same lines that we talked before.

My work is very successful as far as it is possible for me to carry it. I am greatly hampered by the office men, and I am afraid this will never be a success until they wake up. I have been so discouraged lately that it was all I could do to keep my nerve. It would take a lot of paper to tell you all my troubles. Faults of workmanship and methods,

I did not ^{let} worry me. I just corrected them as fast as possible. And there were a lot of these. My other troubles though, over which I have no control, do worry me. One of the worst things at present is the fact that the mold maker is modeling a water-closet for some inventors in town. He has been on it for a couple of months and it will be another month before it is finished with the molds, etc. Mr. Whitaker put him on the job and will not allow me to take him off, although molds are needed in the worst way. I think he must be interested in a financial way in the closet or he would not allow the pottery to suffer. There are a number of these sloppy ways of doing business of which this instance is the worst. I fear I will never be happy until I have complete charge of the plant I work in. There is one thing about it I am receiving a training here that will fit me, if anything will, to take complete charge.

Yours very sincerely

R. B. Cowan