

Hot Springs

Dec. 18, 1905

Dear Professor Binns,

No doubt you have heard from Mr. Bradford by now in regard to Miss Kentner. If not it is out of my hands anyhow. Things here are fair only and I am not any too confident that it will be a great success. So I would be glad if you keep me still in mind for a good stoneware location as no doubt you are so doing.

I think between friends you understand, that there parties think there is a great deal of bluff in art pottery and that most any sort of a vase with a glaze and a bit of color is to be sold for \$10. There are 4 men expecting quick profits on a very small toy (?) plant and as I am not foreman here I feel no great worry about it. A great many false ideas have been put into their heads

Until now they don't like to hear anything except what they want to hear in regard to the clay.

We are to be pretty well equipped. We will have a slip plant, wheel and vertical lathe like yours and a 4 jar glaze mill like yours. The horizontal lathe is a trifle different from yours. We will also have a Caulkins kiln about the capacity of the small kiln in the shed at Alfred. These men seem very confident of success and the thrower they have came here from Rookwood. By so doing he seems to have brought down the wrath of Rookwood a number of Rookwood people including Valentine and his wife are willing to come here if the parties interested here can stand the price they ask. The principal rocks I see are those of expectation of too great and too early profits.

The fashionable season begins here the 1st of Jan. and there are for 3 months upward of 100000 people here daily, I am told. The town is a vast hotel as practically everyone takes roomers at that time.

Some time get out your Laugenbech and look at the analysis on page 110 of Cornwall stone. Then look at those reported by Mr. Bradford on this "non craze." To save trouble here they are.

Non-craze by LACLEDE MAN	Cornwall Stone
Si O2 74.90	73.57
Al2 O3 15.35	16.47
Fe2 O3 1.77	.27
Mg O .88	.21
CA O	1.17
Alkalies 3.79	5.84
H2 O 4.29	2.45

Yours truly,

Paul E. Cox