

[transcribed on 2020-04-30 by Laura Habecker]

BRAZILIAN MERCANTILE COMPANY, Inc.

CABLE ADDRESS: "KONUS"

A. I.

CODES A. B. C.5TH

VOLLERS

TELEPHONE RECTOR 378

5810

[rubber stamped over Rector and numbers is a filled-in rectangle to cover the numbers and below are new numbers to dial]

BROAD 4994

4995

29 BROADWAY

[rubber stamped over address is a filled-in rectangle to cover address and below is the new address]

44 BROAD ST.

NEW YORK, APRIL 19, 1921

Prof. C. W. Binns,
Alfred University
Alfred, N.Y.

Dear Sir:

We are indebted for your name to the Crossley Machine Company of Trenton, N.J., with whom we have had some correspondence regarding the process of making Mosaic Tile, hexagon and square shape, and with regard to the necessary installation of machinery for such a plant.

We have this inquiry from one of our customers in Brazil, who is desirous of manufacturing tiles, and before doing so, is seeking the full particulars and explanations necessary for mixing the proper clay.

We will be obliged to you for any information you can give us, or perhaps, you can refer us to a good ceramic engineer, with whom we can communicate.

Awaiting your favorable reply, we are,
Yours very truly,

ER/DN. Brazilian Mercantile Company, Inc.
E. Reischeuaisn. [signature spelling ?]