

## **Alfred University to present Galanis Awards for Excellence in Family Business**

5/10/01

ROCHESTER Alfred University will present the 2001 Galanis Awards for Excellence in Family Business on Wednesday, May 23, at the Country Club of Rochester. The awards will be presented at a luncheon ceremony beginning at 11:45 a.m. The winner of the 2001 Galanis Prize for Excellence is Sentry Group, a Rochester firm that specializes in the manufacture of safes. Richard Brush, chairman of the board at Sentry, will deliver the keynote address at the awards ceremony. Special recognition will be given to the Rochester Business Journal. Galanis Awards for Excellence in Family Business will also be given in three categories: large business to Mercury Aircraft, Inc., of Hammondsport; midsize business Isaac Heating and Air Conditioning, Inc., of Rochester; and small business Arbor Hill Winery of Naples. Award winners were chosen from 11 finalists and judged by a panel of business executives from the Rochester area including Alfred alumni and members of the Rochester Family Business Forum and representatives from Alfred University. Nominees were judged on the following criteria: innovation, record of growth, financial stability, contributions to their community and quality of life for employees. The Galanis Awards were established in 1999 with a \$250,000 gift from Terry Sr. and the late Marian Galanis of Lancaster, New York. Their family firm, Sealing Devices, Inc., has continually been recognized as one of the Top 100 Privately Held Businesses in Western New York. Terry Galanis Sr. is a 1940 graduate of Alfred University and founder of Sealing Devices. His son, Terry Jr., is the company's current president and a member of the Alfred University Board of Trustees. The 2000 Prize for Excellence was presented in Buffalo to Delaware North Companies. Last year's Awards for Excellence winners included Multisorb Technologies Inc., White Directory Publishers, Rigidized Metals Corp., Weaver Materiel Service, Inc., Schaefer Plumbing and Supply Co., Inc., Eltrex Industries, WDKX and Hunt's Hardware. Previous winners of the honor, formerly known as the Alfred University Excellence in Family Business Award, include Sealing Devices, Inc. (1999); Alcas Corp. (1998); Otis Eastern, Inc., Castle Restaurant, Harris Supply and Data International (1997); and Riedman Corporation (1996). Cost of attending this year's awards luncheon is \$30 per person; \$25 for Alfred University alumni. To register, please call Nichole Dale at 607-871-2551.